

Your partner in Europe





: Headquarters Verlingue
Quimper - France



Benjamin Verlingue

Chairman and CEO, Adelaide Group

Our long-standing commitment within the WBN network reflects our desire to act collectively in response to international challenges. This international community represents a model of cooperation between experts, built on trust, transparency, and excellence. This collective dynamic, which we grow at the European level, strengthens our ability to support our clients sustainably, thanks to a deep understanding of risks and local environments.



Partnering with Verlingue

Verlingue is a specialist Risk Management, Insurance and Employee Benefits consultant, delivering exceptional service and expert guidance to clients across Europe and beyond.

We are a fourth-generation, family-owned business and are one of Europe's largest independent insurance brokerage firms.

With a strong international presence, we work in partnership with Worldwide Broker Network (WBN) brokers to provide high-quality solutions that will protect your clients' interests by analysing, anticipating and managing their risks, with the aim of sustainable performance.

This integrated, high-performance ecosystem supports both P&C and Employee Benefits, enabling Risk Managers and HR Directors to manage their international insurance programmes more efficiently.

Verlingue employs

1.600

people across Europe

Verlingue places over

3.4bn€

premiums annually





By your side, wherever you are

Verlingue has an extensive geographical network, with offices across France, the UK, Switzerland, Portugal and Italy.

Our expert teams support businesses with their international expansion by offering tailor-made risk solutions adapted to each market.

By partnering with us, you gain access to our expertise and market insight, helping you deliver cohesive, compliant, and effective insurance solutions to your clients operating across multiple jurisdictions.



Meet the Verlingue experts



FRANCE

→ Areas of expertise

- Healthcare
- Agri-food
- Transport / Logistics
- Construction
- Life Science
- Real Estate
- Wood Industry
- Industrial Manufacturing

→ Specific business lines

- Risk Engineering & Loss Prevention
- Employee Benefits
- Motor Fleet Insurance
- Caution / Bonding
- Financial Lines
- Decennial Liability Insurance
- Marine and transport



Axel Zoma

Head of EB International
axel.zoma@verlingue.fr
+33 (0)6 75 24 99 07



Jerome Lavandier

Head of P&C International
jerome.lavandier@verlingue.fr
+33 (0)6 08 57 48 66



Fabien Perra

Business Manager
Marine and Transport
f.perra@eyssautier-verlingue.com
+33 (0)7 86 12 13 13



UNITED KINGDOM

Areas of expertise

- Agri-Food
- Hospitality/ Restaurant chains
- Fintech
- Food Delivery & Franchise
- Media & Film production
- Multinational
- Logistics companies
- Life Sciences & BioTech
- Construction

Specific business lines

- Property & Casualty
- Motor
- Marine
- Financial Lines
- Cyber
- Risk Engineering & Loss Prevention
- Trade Credit

Employee Benefits

- Workplace pension
- Group Private Medical
- Group Life insurance
- Group income protection
- Mental and financial wellbeing
- EB technology platform



Jackie McEnery
Corporate and Multinational
Sales Director
jackie.mcenery@verlingue.com
+44 (0) 7842 422 522



Phil Kelly
Head of Multinational
phil.kelly@verlingue.com
+44 (0) 7703 326 055



Gina Walsh
Multinational Employee Benefits
consultant
gina.walsh@verlingue.com
+44 (0) 7810 373 024



Verlingue's London Markets division has extensive expertise in providing solutions for large or complex risks where primary or follow-line capacity may not be available in local markets.

Our team has developed a robust network of relationships with insurers, reinsurers, and Lloyd's of London capacity providers, built over many years. We have earned an outstanding reputation for delivering high-quality service and innovative solutions to our broker partners.

By utilising the global expertise and market reach of the London markets insurance ecosystem, Verlingue is able to support multinational clients with both domestic and international cover placements.

→ Areas of expertise

- High value or complex property placements
- Primary or follow line capacity
- Reinsurance solutions
- Complex casualty risks requiring higher limits of indemnity
- Global marine coverage
- Delegated authority and scheme capacity

→ Specific business lines

- Property
- General Liability
- Motor
- Contractors Liability
- Financial Lines – Professional Indemnity, D&O and Cyber
- Marine hull and cargo



Barry Reynolds

Executive Director - VLM

barry.reynolds@verlingue.com

+44 (0) 7512 330 377



SWITZERLAND

Areas of expertise

- Non-Profit organisations
- Pension Fund organisations
- Public Law institutions
- Professional Sport Clubs
- Hospital and retirement homes
- Hotel and restaurants
- Transport institutions
- Enterprise Risk Management
- Multinational programmes
- Risk Reports & Loss prevention
- Manufacturing Industry
- Retail

Specific business lines

- Property & Casualty
- Motor
- Marine
- Financial Lines
- Cyber
- Risk Engineering & Loss Prevention
- Trade Credit
- M&A
- Employee Benefits



Paul Berchtold

Managing Director Zurich
& Director International
paul.berchtold@verlingue.ch
+41 58 414 44 43



Marco Hofstetter

Head of Pension
marco.hofstetter@verlingue.ch
+41 58 414 44 65



PORTUGAL

Areas of expertise

- Agri-Food
- Healthcare
- Construction
- Aviation
- Marine
- Retail
- Hospitality and tourism

Specific business lines

- Health & Life
- Property & Casualty
- Risk Engineering & Loss Prevention
- Motor
- Affinities
- Trade Credit & Surety
- Financial Lines
- Private & SME
- Public Procurement
- Cyber



José Bastos

Commercial Director

jose.bastos@verlingue.pt

+351 211149298 - +351 919556255



Eduardo Morais

Head of Risk Consulting & Analysis

eduardo.morais@verlingue.pt

+351 211149423 - +351 962770355



> ITALY

→ Areas of expertise

- Agri-Food
- Multiutilities
- Financial Institutions
- Hospitality
- Public law institutions
- Real Estate
- Bond & Construction
- International programs

→ Specific business lines

- Property & Casualty
- Motor
- Marine
- Financial Lines
- Cyber
- Risk Engineering & Loss Prevention
- Trade Credit
- Employee Benefits



Massimiliano Aloï

International Account Executive
massimiliano.aloi@verlingue.it
+39 342 1826501



David Lee Rodriguez

International Division Director
david.rodriguez@verlingue.it
+39 342 754 23 68



Marco Grasselli

International Account Executive
marco.grasselli@verlingue.it
+39 044 422 90 22

